



MPhil in Business Administration
SAMPLE Admission Test
23 August 2023
Institute of Business Administration
University of Punjab, Lahore

Name: _____ Roll No: _____

Test Duration: 70 minutes
Passing Marks: 50 percent

Sections	Topics	Weight	Number of Questions	Time
I	Subject Test Management, Human Resource Management, Marketing, Finance, Accounting	0.5	25 Multiple Choice Questions	35 minutes
II	English/Verbal Reasoning, Analytical Reasoning, Quantitative Reasoning	0.5	30 Multiple Choice Questions	35 minutes

Instructions:

- Read the instructions carefully.
- This test comprises TWO SECTIONS.
- Total duration of the test is 70 minutes.
- The test comprises 55 multiple choice questions.
- Calculators and mobile phones are not allowed.
- You have been provided with a QUESTION BOOK and an ANSWER SHEET.
- Read the instructions and questions carefully and mark your answers on the ANSWER SHEET ONLY. Please DO NOT MARK OPTIONS ON THE QUESTION BOOK. Answers circled on the Question Paper will not be marked.
- Do not use LEAD PENCIL.
- Overwriting is not allowed. Such options will not be marked.
- There is NO NEGATIVE MARKING.
- Passing marks are 50 **percent** as per the PU criterion for admissions in the MPhil program.

Section I

Sample Questions

1. Allowances for receivables are an example of which accounting concept?

- A. Accruals
- B. Consistency
- C. Matching
- D. Prudence
- E. None of the above

2. The main schools of management thought are:

- A. classical, human resources, systems, contingency
- B. classical, human resources, systems, contextual
- C. classical, human relations, systems, contingency
- D. creative, human relations, systems, contingency

Section II

English/Verbal Reasoning

In each of the following questions find out the alternative which will replace the question mark.

1. Flow : River :: Stagnant : ?

- a. Rain
- b. Stream
- c. Pool
- d. Canal

2. Ornithologist : Bird :: Archaeologist : ?

- a. Islands
- b. Mediators
- c. Archaeology
- d. Aquatic

Analytical Reasoning

1. Choose the answer you think is most appropriate among the given options.

On a factory control room. there are three ON-OFF switches on central control panel, labeled A, B, and C, They are changed from setting to a required setting based on the following rules: In case only switch A is ON in the default setting, then turn switch B ON. In case switches A and B are the only switches On in the default setting, then turn the switch C ON. In case all the three switches are ON in default setting then turn the switch C OFF. For any other default setting, turn ON all switches that are OFF all switches, if any that are ON. 33. In case only switch B is ON in the second setting, Which of the following could have been the default setting?

- A OFF, B ON, C OFF.
- A ON, B ON, C ON.
- A ON, B OFF, C ON.
- A OFF, B OFF, C ON.

2. Choose the best answer that is the response that most accurately and completely answers the question.
- a. Muzzaffar is a terrible driver. He had ten traffic violations in the past year,
 - b. Which of the following can be said about the above claim?
 - c. Muzzaffar does not know how to drive
 - d. It is obvious that everyone make accidents in bad weather.
 - e. Muzzaffar is an addict of drugs
 - f. Some thing, in this argument is hidden.

Quantitative Reasoning

1. If $\frac{d-3n}{7n-d} = 1$, which of the following statements describes d in terms of n?
- A. d is 4 less than n.
 - B. d is 4 more than n.
 - C. d is $\frac{3}{7}$ of n
 - D. d is 5 times n
2. Of the 700 members of a certain organization, 120 are lawyers. Two members of the organization will be selected at random. Which of the following is closest to the probability that neither of the members selected will be a lawyer?
- A. 0.5
 - B. 0.6
 - C. 0.7
 - D. 0.8

End of sample test.